

## Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BONN PRIORITY

INFO USMISSION BERLIN

AMEMBASSY THE HAGUE

AMEMBASSY MOSCOW

USMISSION NATO

AMEMBASSY LONDON

AMEMBASSY PARIS

C O N F I D E N T I A L STATE 070060

E. O. 11652: GDS

TAGS: PFOR, ETRN, WB, GW, GE, UK, FR, NL, UR

SUBJECT: PAN AMERICAN APPLICATION FOR AMSTERDAM- BERLIN  
SERVICE

REF: A) BONN 5409; B) BONN 5444

1. THE DEPARTMENT CONSIDERS PAN AMERICAN APPLICATION TO  
BEGIN A NON- STOP BERLIN- AMSTERDAM SERVICE AN EXCEEDINGLY  
POSITIVE DEVELOPMENT WHICH DESERVES THE SUPPORT AND  
ENCOURAGEMENT OF THE THREE POWERS AND THE GERMANS. NOT  
ONLY WOULD SUCH A SERVICE BE FULLY CONSISTENT WITH WESTERN  
EFFORTS OVER THE YEARS TO EXPAND BERLIN' S AIR CONNECTIONS  
WITH THE OUTSIDE WORLD, BUT ITS SPONSORSHIP BY THE  
ESTABLISHED US CARRIER, PANAM, WOULD SUBSTANTIALLY MINIMIZE  
THE POSSIBILITY OF PROBLEMS ARISING WITH THE SOVIETS.  
THERE IS IN FACT NOTHING UNIQUE ABOUT INTERNATIONAL  
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FLIGHTS TO BERLIN FROM POINTS OTHER THAN THE THREE ALLIED CAPITALS, AND WE THEREFORE FIND IT DIFFICULT TO ACCEPT AS VALID THE UK CONTENTIONS THAT: (A) FUNDAMENTAL POLITICAL QUESTIONS ARE INVOLVED, OR (B) A BERLIN-AMSTERDAM SERVICE " COULD AFFECT THE ENTIRE CONTEXT OF ALLIED CIVIL AVIATION POLICY ON BERLIN." ( PARA 2, REF A).

2. IN THE PARAGRAPHS THAT FOLLOW, WE HAVE SOUGHT TO

PROVIDE DETAILED COMMENTS ON THE QUESTIONS POSED BY THE BRITISH AND FRENCH IN BONN, IN THE ORDER PRESENTED IN REFTEL A. SINCE WE DESIRE THAT PANAM BEGIN ITS BERLIN-AMSTERDAM SERVICE AS SOON AS POSSIBLE, THE EMBASSY SHOULD PROVIDE OUR DETAILED ANSWERS TO THE UK AND FRENCH IN BONN EARLY NEXT WEEK. THE DEPARTMENT ALSO PLANS TO MAKE INDIVIDUAL PRESENTATIONS TO THE BRITISH, FRENCH, AND FRG EMBASSIES IN WASHINGTON ON THIS SUBJECT CONCURRENTLY WITH THE BONN GROUP CONSIDERATION.

A. RELATIONSHIP OF PROPOSED SERVICE TO BONN GROUP AIR STUDY: THE BRITISH AND FRENCH SHOULD BE REMINDED THAT THE BONN GROUP AIR STUDY WAS NOT DESIGNED TO LIMIT THREE POWER AIR SERVICES TO BERLIN. SUCH ALLIED SERVICES HAVE CUSTOMARILY BEEN EXPANDED OR REDUCED OVER THE YEARS IN RESPONSE TO THE NEEDS OF THE MARKET. MOREOVER, THE DEPARTMENT BELIEVES THAT THE PROPOSED AMSTERDAM-BERLIN SERVICE WOULD SATISFY A MAJOR STATED GOAL OF THE STUDY: ENLARGING WEST BERLIN' S ROLE AS AN INTERNATIONAL AIR CENTER. FURTHERMORE, IT WOULD PARTLY COUNTER SOME OF THE GAINS SCHOENEFELD STANDS TO MAKE THROUGH THE INITIATION OF THE NEW INTERFLUG AND KLM SERVICES BETWEEN AMSTERDAM AND SCHOENEFELD.

B. ADVANCE CONSULTATION: AT THE CONCLUSION OF THE US- UK RATIONALIZATION NEGOTIATIONS IN WASHINGTON LAST FEBRUARY, THE US SIDE CLEARLY ALLUDED TO THE POSSIBILITY THAT THE ALLIES MIGHT EVENTUALLY BE ASKED TO CONSIDER NEW INTERNATIONAL SERVICES FOR WEST BERLIN AND EXPRESSED OUR HOPE THAT SUCH PROPOSALS WOULD BE CONSIDERED IN THE POSITIVE SPIRIT OF COOPERATION WHICH HAD BEEN DISPLAYED DURING THOSE SUCCESSFUL TALKS. THE US GOVERNMENT WAS NOT CONFIDENTIAL

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THEN IN THE POSITION TO DISCUSS AN ONGOING NEGOTIATION

WITH THE GOVERNMENT OF THE NETHERLANDS. IMMEDIATELY AFTER  
DUTCH APPROVAL WAS SECURED IN LATE MARCH, HOWEVER, THE  
PANAM APPLICATION WAS SUBMITTED EXPEDITIOUSLY TO THE CAAS  
IN THE USUAL FASHION. ANY POLITICAL DISCUSSION REQUIRED  
AT THIS TIME SHOULD BE CONDUCTED CONCURRENTLY WITH THE  
CONSIDERATION OF THE APPLICATION BY THE CIVIL AIR  
ATTACHES ( AS SUGTESTED IN PARA 3, REFTEL A).

C. RELATIONSHIP TO NON- THREE- POWER FLIGHTS: WE AGREE  
WITH THE FRENCH VIEW ( PARA 4, REFTEL A) THAT THE PROPOSED  
PANAM SERVICE COULD WELL BE FOLLOWED BY OTHER THREE-  
POWER INTERNATIO  
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